

# 2011 ANNUAL REPORT

Genesis Harbor of Opportunities Promoting Excellence  
GenesisHOPE Community Development Corporation

## Youth Development

Skill | Character | Intellect



## Community Development

Organize | Empower | Plan | Execute

(Isaiah 25:1 NIV)

O LORD, you are my God;  
I will exalt you and praise your name,  
for in perfect faithfulness

You have done marvelous things...





GENESIS HARBOR OF OPPORTUNITIES PROMOTING EXCELLENCE  
GENESISHOPE COMMUNITY DEVELOPMENT CORPORATION

Jeanine Hatcher  
Executive Director

Skip Wachsmann  
Founder

Willie Scott, PhD  
Chairperson

Wayne Nabors  
Vice Chairperson

Joan Moss  
Interim Treasurer

Robin McCants  
Secretary

Brent Snively  
Director

John Shelly  
Director

Mark Stutrud  
Director

Dear Friends and Supporters,

Your generosity is inspiring. We wish to express our deep gratitude for your steadfast support as we renew our commitment to help people and communities achieve sustainability. Thank you!

## HOW YOUR SUPPORT CHANGED LIVES AND COMMUNITIES

- You helped 49 households combat the **economic crisis** by providing safe affordable childcare for the working poor and grandparents living on fixed incomes.
- You helped 65 children, ages 5-13, develop **socio-cognitive skills**; a deterrent from risky behavior that is crucial in the holistic development of young children.
- Over 200 lbs. of produce was grown, marketed and sold by eight **young entrepreneurs** given an opportunity, by You, to develop leadership skills while learning about our **food system and urban agriculture**.
- You empowered residents by providing an opportunity to work with technical advisors to draft **land use plans** as well as identify areas for **re-densification**.
- You are helping a shattered impoverished community on the near eastside rebuild by organizing collaborative **clean, safe and beautiful** initiatives.

Thank you again for continuing to help GenesisHOPE grow young minds, bodies and hearts through our youth development programs. Thank you for continuing to support efforts that promote young healthy sprouts, and a future generation of entrepreneurs to grow our economy. Thank you for continuing to stand with GenesisHOPE as we advocate for a safe, clean environment...a healthy community.

When we reach out to one, we are helping us all. Please continue to help!

Jeanine C. Hatcher  
Executive Director

# GENESISHOPE YOUTH DEVELOPMENT PROGRAMS

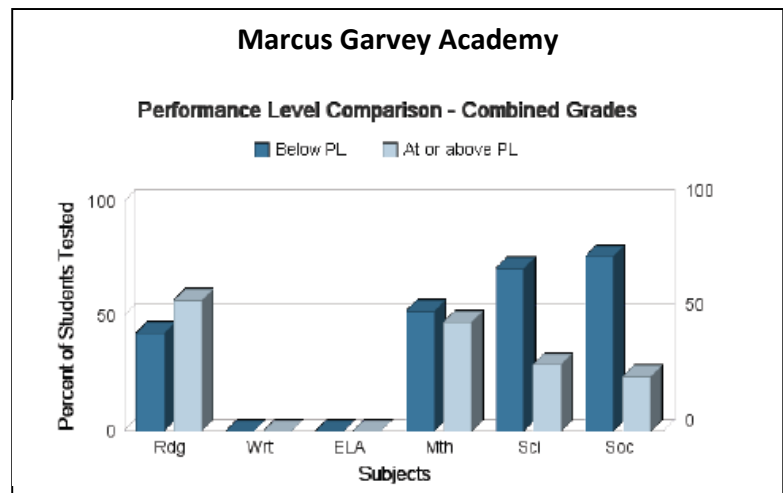
## THE NEED

### Affordable Safe Supervised Structured Learning Environment

The majority of the parents are single women head of households in need of an economical safe supervised environment for their children. The average median income was \$27,742 with nearly 5,000 receiving some form of public assistance according to the 2010 Census. Over 90% of the students at

[Marcus Garvey](#) (PRE-K-8), our neighborhood school, are economically disadvantaged. And, 81.8% of the students participated in the free lunch program during the 2010-11 school year. In addition, [Marcus Garvey's MEAP scores](#) show that a large percentage of children that attend Marcus Garvey fell below the performance level for reading, math, science and social studies during the 2010-11 school year. This seems to indicate a need for various aspects of the summer enrichment

program such as the Math Blast session, language, science, and other writing and critical thinking opportunities despite Marcus Garvey's attempts to [improve educational outcomes](#)— **very low learning performance levels and inability to pay for supplemental education.**



## OUR RESPONSE

### SUMMER ENRICHMENT PROGRAM

The Summer Enrichment Program provides children (age 5-13) an opportunity for 65 children to learn and grow in a safe and secure environment. The enrichment program includes life skills training, academic enrichment, music, cultural awareness activities, team sports and other recreational activities, as well as community service initiatives. The 6-week program develops the participant's socio-cognitive skills, a deterrent from risky behavior that is crucial in the holistic development of young children.



The Auto Basics Class



## GENESISHOPE YOUTH DEVELOPMENT PROGRAMS

This year's program included a choice of the following life skills classes:

Auto Basics  
French

Nail Technician  
Jewelry Making

Jump Start  
Gardening

Arts & Crafts  
Math Blast



All the participants attended the [Cooking Matters™](#), music and recreational classes as well as the weekly field trips; rallied to [Save Chandler Park Aquatic Center](#); and spent a day of community service at the Gleaner's Helping Hands event.

The low-cost program (scholarships are available) provides safe affordable supervised childcare. Many of our participants' parents are the "working" poor, single mothers' head of household and grandparents trying to provide a quality life and enriching experiences for their love ones.



Trout Fishing Field Trip

### JOB READINESS & EMPLOYABILITY WORKSHOP

GenesisHOPE conducted a Job Readiness & Employability Workshop for 25 teens ages 14-18. Participants engaged in breakout sessions, teambuilding exercises, and Q&A style lecture covering job hunting, interviewing and other skills and competencies required to secure a job, and various work ethics required to keep the job.

The final exam of the 8-hour workshop was a one-on-one interview screening. Successful candidates were scheduled for an interview to compete with their peers for employment. Youth are interviewed and qualified candidates were placed for employment.

## GENESISHOPE YOUTH DEVELOPMENT PROGRAMS



2011 Summer Enrichment Program Participants and Youth Staff

### YOUTH EMPLOYMENT PROGRAM

The Youth Employment Program provides training and employment for teens (age 14-18). Participants are exposed to critical employability skills and competencies communication, i.e., team work, problem-solving, initiative, planning, organizing, self-management and technology. The program runs seven (7) weeks and operates from Monday – Thursday from 8:30 a.m. to 4 p.m. The Summer Program Director, Recreation Director, teachers and mentors interact with the youth to provide on-the-job training, supervisory opportunities and CPR certification.



2011 Youth Staff at Trout Fishing

### YOUTH GROWING DETROIT ENTREPRENEUR INTERNSHIP PROGRAM

The Youth Growing Detroit Program develops critical leadership and entrepreneurial skills in youth (13-18). The youth participate in a series of training, networking and marketing opportunities focused on agriculture, the environment, food system, and business skills and competencies. The goal is to provide youth with experiential work and life skills that increases the participant's knowledge of career opportunities; improves financial literacy skills; and increases nutritional awareness to affect long-term health outcomes.



## GENESISHOPE YOUTH DEVELOPMENT PROGRAMS



The GenesisHOPE Youth Growing Detroit market garden, orchard, compost bin and community garden.

Over 200 lbs. of produce was grown, marketed and sold by the young entrepreneurs through the Grown in Detroit Collaborative and the local Islandview Village Farmers Market. The community garden produced nearly 150 lbs of food that was freely available to residents. These gardens improved the community's access to fresh healthy food.

### THE OUTCOMES

#### IMPROVED AWARENESS OF HEALTHY LIFESTYLE CHOICES AND IMPROVED EMPLOYABILITY SKILLS

1. Trained 25 youth in job readiness and employability skills.
2. Trained 8 young entrepreneurs – over 300 hours of business, marketing and leadership skills training.
3. Harvested and sold over 200 lbs of fresh healthy produce.
4. Distributed over 100 lbs of food to those residing in the community to improve access to healthy food.
5. Conducted 9 hours of nutritional education for 65 children.
6. Provided employment and on-the-job training for 10 youth.

#### IMPROVED SOCIO-COGNITIVE SKILLS

7. Trained 50 children in various life skills (auto basics, French, cooking, etc.).
8. Coached structured recreation and team sports for 40 children and 11 youth.
9. Exposed nearly 90 youth to over 36 hours of cultural enrichment activities.

*LORD,  
All that we have accomplished You have done for us.  
(Isaiah 26:12b NIV)*

# GENESISHOPE COMMUNITY DEVELOPMENT PROJECTS

## THE NEED



### Housing & Physical Environment

Many in our community reside in unsafe and inhumane living conditions. In 2000, 60 percent of the houses were valued at less than \$20,000 compared to a median city value of \$63,600 according to the U.S. Census Bureau. As of September 2008, "Metro Detroit now stands as the only major metropolitan area in the country where average home prices have fallen below their 2000 levels," according to the *Detroit News, MI, U.S. home prices plunge*. Federal government, HUD and city indicators designated our community as an "area of greatest need" based on factors such as: 82 percent to 96 percent of the population earned 120

percent of the Area Median Income or less; 17 percent to 20 percent of mortgages are predicted to foreclose in 18 months; 73 percent to 92 percent have high-risk loans; and the vacancy rate is 20 percent to 29 percent. A more recent study conducted in 2009 illustrates that the vacancy rate is continuing to climb. There were 399 vacant structures and 2,385 vacant lots in the 282-block area – **poor quality, unsafe and inhuman living conditions.**

## OUR RESPONSE

### COMMUNITY ORGANIZING, PLANNING & COLLABORATIONS

GenesisHOPE is collaborating with seven community organizations to draft the Lower Eastside Action Plan (LEAP) to determine triple bottom line re-uses of vacant land and identification of areas for re-densification. LEAP engages over 4,000 residents in the community driven planning process that is working cooperatively with the city's [Detroit Works Project](#), a project to re-vision the city for long-term stability.

The Stakeholder Advisory Group (SAG) is comprised of over 150 residents. SAG members are the eyes, ears and voice of the community at-large. SAG members were trained to use the Community Development Advocates of Detroit (CDAD) Strategic Framework typology tool to identify the best future direction for their respective neighborhoods based on current conditions, community assets and other data.

## GENESISHOPE COMMUNITY DEVELOPMENT PROJECTS



Genesis-Messiah SAG Members

Chloe Richardson, GenesisHOPE Community Organizer, and Alan Levy, CDAD Technical Consultant, talk with SAG members from the Genesis-Messiah Engagement Zone about future direction issues.

This was a very important meeting to finalize the potential future directions for all the neighborhoods in the target area. SAG members wrestled to reconcile conflicts between current conditions and potential future directions that are achievable within 5-10 years.

The final recommendations were taken to the general residential population for feedback and

consensus on SAG recommendations.



LEAP Future Directions SAG Meeting

The Steering Committee comprised of all the Community Development Organizations (CDOs), technical advisors and several SAG members have identified 6 actionable projects.

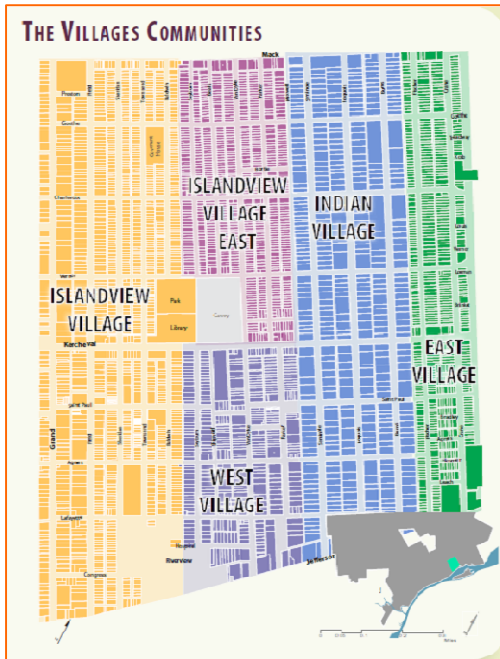
The Phase I report will be published in February 2012. Phase II of the project, which extends the target area to I-94, was launched in October with the final combined master plan to be presented in March 2012.

Find out more about LEAP: <https://sites.google.com/site/leapdetroit/>



# GENESISHOPE COMMUNITY DEVELOPMENT PROJECTS

## COMMUNITY PLANNING & COLLABORATIONS



The [Church of the Messiah Housing Corporation](#) (Messiah Housing), Genesis Harbor of Opportunities Promoting Excellence (GenesisHOPE) and [The Villages Community Development Corporation](#) have formed a collaboration to stabilize five diverse and unique neighboring communities known as The Villages Communities – Islandview Village, Islandview Village East, West Village, Indian Village and East Village. The Community Development Organizations (CDOs) are working together to not only stabilize the historically grand communities, but more importantly are working to devise a long-term plan to revitalize the area.

The Planning Committee, which includes the three CDOs, residents, facilitators and technical assistant providers, assessed the current vacant property situation, housing conditions, trends in ownership and the housing market, and primary accounts of area conditions to reach a consensus on the goals, objectives and strategies for **The Villages Neighborhood Stabilization Plan**. The goal of the plan is to stabilize The Villages Communities in 2-5 years by achieving these

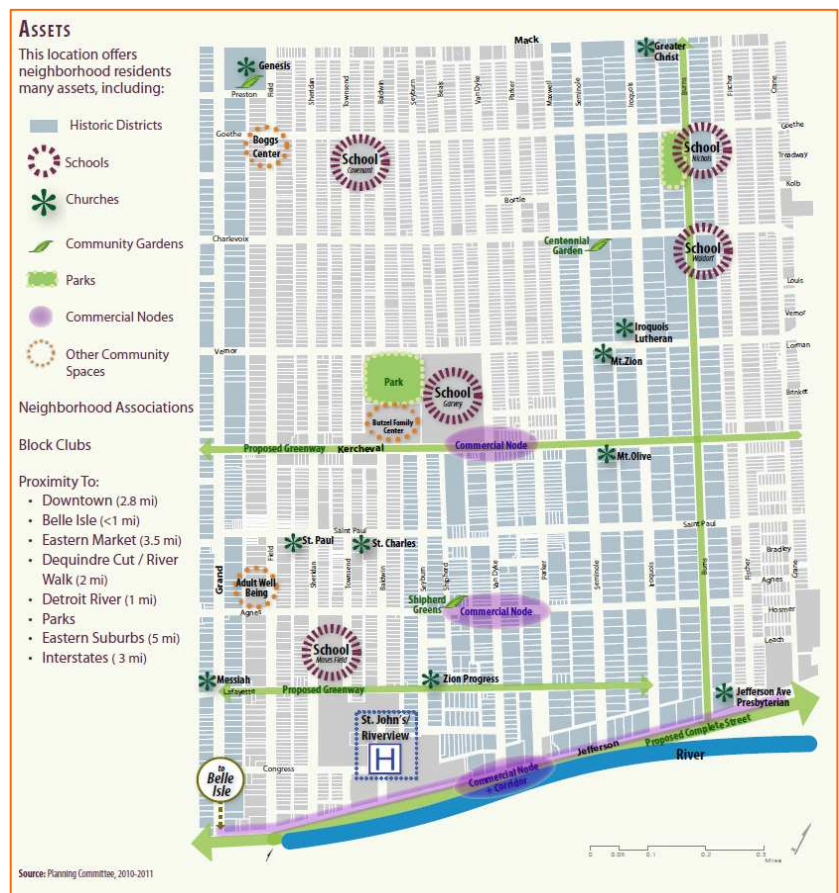
three objectives:

- Maintain and increase residential and commercial occupancy
- Address vacant properties
- Improve physical conditions

The Planning Committee has designed six strategies to achieve the plan's goals and objectives:

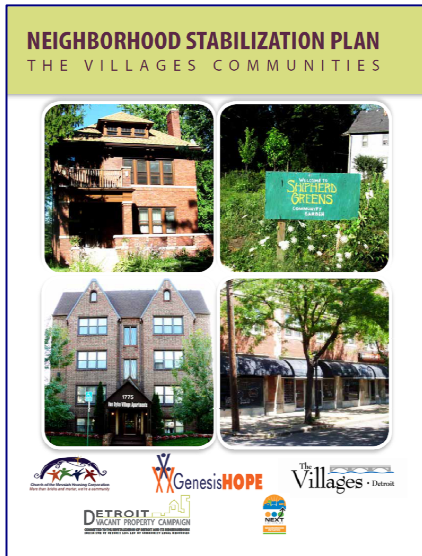
1. Improve Residential Fabric
2. Increase Local Control
3. Populate Neighborhoods
4. Beautify
5. Build Green Assets
6. Strengthen Commercial Nodes

A number of actions have been identified for each of the six strategies. While all three CDOs will work together to implement the plan, a lead organization was identified for each action.



## GENESISHOPE COMMUNITY DEVELOPMENT PROJECTS

Of the actions this plan calls for, the Planning Committee has determined that three projects are ready for implementation and will provide immediate, meaningful and catalytic impact on the neighborhoods. Two of the projects have specific target geographies and the other will occur throughout the area:



**Home Repair and Matching Grants** (The Villages CDC) – sixty grants for repairs will improve the living situation of current residents and have an immediate visual impact.

**Clean, Safe & Beautification Program** (GenesisHOPE CDC)– combines code education and enforcement as well as community policing efforts that will engage neighbors and City departments on two of the biggest challenges throughout the Villages Communities: blight and safety.

**Acquire, Rehab and Resell** (Church of Messiah Housing) – immediate efforts to populate neighborhoods will focus on targeted acquisition and rehabilitation projects. Efforts to recruit buyers and renters will be done in tandem to ensure success.

To learn more about the plan:

[http://www.genesishope.org/wp-content/uploads/NSI\\_TheVillagesCommunities.pdf](http://www.genesishope.org/wp-content/uploads/NSI_TheVillagesCommunities.pdf)

## RELIEF & COLLABORATION

“A safe and healthy home for every person” is one of the guiding principles for our mission work. In January 2011, GenesisHOPE partnered with [Rebuilding Together Detroit](#) to provide home repairs to community residents to address safety and energy inefficiency issues impacting low income residents residing in homes built around the 1920’s.

Five homeowners were selected in May to receive the grant. All were low-income seniors located in two clusters, one on Helen St. and the other on Seyburn St. The cluster method was chosen as a way to maximize the impact of the improvements in our community as well as a way to most efficiently use our resources. With the help of [Young Detroit Builders](#) and [Detroiters Working for Environmental Justice](#), the work began in July.

**Della Vinson** received a new kitchen and bathroom floor to eradicate the trip hazards found upon inspection. A grab bar was installed in the bathroom and a hand railing down the steps to improve safety, as well as a new ceiling fan was installed. Della is a very active and vocal member in our community, participating in many of our community forums and meetings.

### Are You In Need of Home Repairs?

Things like minor bathroom or kitchen repairs, window caulking/sealing, painting, minor porch or step repairs, new doors or windows, installation of a wheelchair ramp, or any other minor repairs inside or outside of your home -- FREE of charge.

**GenesisHOPE & Rebuilding Together Detroit**

Are providing home repairs **FREE** of charge for homeowners who qualify

- Must be owner-occupant of Detroit home with proof of ownership
- Reside between Gratiot and Jefferson from Mt. Elliott to Van Dyke
- Income less than or equal to 80% of the area median income (AMI):

Family		Family	
Size	Income	Size	Income
1	\$39,750	5	\$61,350
2	\$45,450	6	\$65,900
3	\$51,100	7	\$70,450
4	\$56,800	8	\$75,000

- Home must not be at-risk of foreclosure

**CALL GenesisHOPE TODAY FOR A FREE HOME REPAIRS APPLICATION**

**313-571-0937**

Or come to Genesis Lutheran Church, 7200 Mack, to pickup an application on Mon.-Tues 4-9pm and Fri., 9am - 5pm

**Applications Due By Mon., March 21, 2011**

Sponsored By  
Thrivent Financial for Lutherans Foundation

“A Safe & Healthy Home for Every Person”

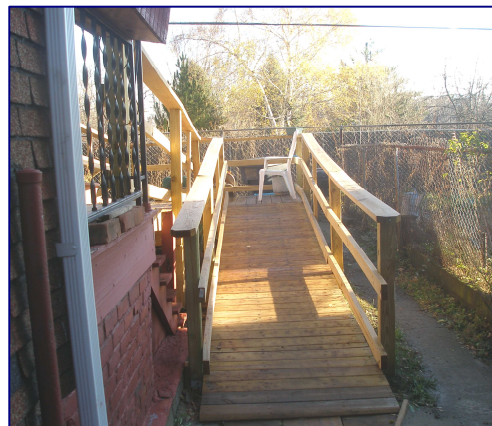


## GENESISHOPE COMMUNITY DEVELOPMENT PROJECTS

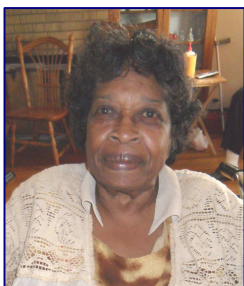


**Beverly Wiley** had hip surgery recently and still manages to make it out to community meetings. She's strong and recovering well. Beverly and her family didn't have a security door on the outside of her front door, which was unsafe. We gladly put one up and also painted her front porch. We also installed new kitchen flooring to eliminate trip hazards.

**Alice Richardson** is bedridden and needs to make frequent trips to and from the doctor. It was nearly impossible for her daughter to get her in and out of the house before we installed a wheelchair ramp in her back yard. Now, Alice can safely leave her house with ease.



**Diane Stewart** is Alice's daughter and lives right next door to her mother. Diane received two new ceiling fans. A smoke detector was installed. A railing down her steps was also installed. All of these repairs were made to improve the safety of her home.



**Jewelene King** turned eighty years old on July 23<sup>rd</sup> of this year, our project work date! For her birthday, she received a new side door and frame, new kitchen cabinets, a mini-ramp for her wheelchair to slide over the front door frame, and we painted her porch. Jewelene grew up on the block and used to run a cake baking and decorating business out of her basement. Her pound cake is to die for!



Ms. Vinson's New Kitchen Floor



Ms. King's New Kitchen Cabinets

# GENESISHOPE COMMUNITY DEVELOPMENT PROJECTS

## THE OUTCOMES

The Thrivent Financial for Lutheran's grant has enabled GenesisHOPE to achieve the following outputs and outcomes in less than a year:

### INCREASED ORGANIZATIONAL CAPACITY FROM FORMING TO EMERGING

1. Hired Chloe Richardson, a Lutheran Volunteer Corps volunteer, as Community Organizer and Sam Sikansas, an AmeriCorps volunteer, as Home Repairs Project Coordinator.
2. Formed a collaboration with The Church of The Messiah Housing Corporation and The Villages Community Development Corporation to take a holistic approach to revitalizing the community.

### INCREASED PUBLIC POWER AND SOCIAL CAPITAL

3. Organized a Stakeholder Advisory Group (SAG) comprised of 35 community leaders to work with 100 other SAG members, Steering Committee, technical advisors and public officials to draft Lower Eastside Action Plan (LEAP) and Neighborhood Stabilization Plan.
4. Recruited and trained a survey team of 10 residents.
5. Conducted 900 opinion surveys with residents that reside within the LEAP target area.

### IMPROVED PHYSICAL ENVIRONMENT

6. Validated and updated the assessment of vacant residential properties and vacant lots within our community boundaries.
7. Identified and reported 169 open and dangerous properties to the Building Safety & Engineering Department via Boarding Coalition's electronic process, and 69 properties have been secured to date.
8. Engaged in an 18 month community-driven planning process to determine recommendations for the future use of vacant land and properties, and areas for re-densification as well as five actionable projects.
9. Engaged in a 13 month planning process to develop the 32 page Neighborhood Stabilization Plan for The Villages Communities.
10. Repaired five resident homes to improve the health and safety as well as physical environment.



Youth Rally to Save Chandler Aquatic Park

*LORD,  
All that we have accomplished You have done for us.  
(Isaiah 26:12b NIV)*



## GENESIS**HOPE** STAFF

Jeanine Hatcher, Executive Director  
Ron Hill, Recreation Director  
Terrie Murria, Summer Program Director  
Monisha Oliver, Food Handler  
Virginia Oliver, Food Handler  
Kim Reaves, Bookkeeper  
Chloe Richards, Community Organizer  
Sam Sikansas, Home Repair Project Coordinator

## GENESIS**HOPE** DONORS AND FUNDERS

### DONORS

John Crissman	Charlie Jones
Jackie Dunn-Bell	Kroger Community Rewards
Jack Eggleston	R. Wayne Nabors
Genesis Lutheran Church Members	Chloe L. Richardson
Andrew J. Hankins, MD FACR	James Sewell Jr.
Judy Harper	Willie Scott
Jeanine C. Hatcher	Thrivent Financial
Lynett Howard	Matching Choice Fund Donors
Steven and Gretchen Huber	Felicia L. Wachsmann
Ira Jaffe	Emma Wallingford

### FUNDERS

Community Legal Resources  
Evangelical Lutheran Church in America Domestic Hunger Fund  
SE Michigan Synod of the ELCA Change for Justice  
Thrivent Financial for Lutherans Eastern Wayne County Chapter  
Thrivent Financial for Lutherans Foundation  
Wayne County Department of Children and Family Services

# GENESISHOPE VOLUNTEERS AND PARTICIPANTS

## VOLUNTEERS

### Community Development

Jim Bates  
Jessie Bednarz-Gray  
Shane Bernardo  
Susan Bitzer  
Bob Blumenfeld  
Donyelle Brown  
Roland Chandler  
Patrick Couch  
Richard Graeber  
Danny Hatcher  
Bobby Kelsey  
Kiara McCalvin  
Mario Mikyo  
Cassandra Mitchum  
Barbara Jewell Murry  
Jerry Pausus  
Chris Richardson  
Lori Strickland  
Toyia Watts  
Yvonne Willis

### Youth Development

Jessica Brown  
Judy Harper  
Gracie Hunt  
Kiara McCalvin  
Ella McGhee  
Desare Oliver  
Ja'Net Ramsey  
James Sewell, II  
Lanaysha Rhine  
Emma Wallingford

### Stakeholder Advisory Group

Gloria Benberry	Gracie Leavy
Berdie Bills	Dolores McKinney
Juanita Burrett	Bob Mallory
Sharyl Chatman	Barbara Martin
Sarah Cobb	Mary Nelson
Sarah Coffey	Andrew Plisner
Larry Davis	Michael Price
Lillie Foster	Miguel Pope
Denise Hails	Sammie Reed
Tamika Hamilton	Sharon Sexton
Janise Harvey	Maria Thomas
Karen Hughes	Diane Washington
Rhonda Jennings	Toyia Watts
Trevor Johnson	Doris Williams
Janice King	Yvonne Willis

## PARTNERS

### LEAP

Chandler Park Neighborhood Association  
Church of the Messiah Housing Corporation  
Community Development Advocates of Detroit  
Creeside Community Development Corporation  
Data Driven Detroit  
Detroit Pastoral Alliance  
Fellowship Nonprofit Housing Corp.  
Jefferson East Business Association  
JJR  
The Greening of Detroit  
Villages Community Development Corporation  
Warren Conner Development Coalition

### Neighborhood Stabilization Plan

Church of the Messiah Housing Corporation  
Community Legal Resources  
Next Detroit Neighborhood Initiative  
Villages Community Development Corporation

### Home Repairs

Detroiter's Working for Environmental Justice  
Rebuilding Together Detroit  
Young Detroit Builders

### Youth Development

Gleaners  
Cooking Matters

### Safe Neighborhoods

MOSES



## PARTICIPANTS

### Youth Development

Kameran Appleberry	Rodnay Davis	Jeremiah Jones	Laseun Ross
Jarelle Applewhite	Terique Denning	Kaylin Jones	James Sewell, III
Jordan Applewhite	Alisha Ervin	Jada Kirkland	Taylor Shipp
Markisha Arnold	Martez Foley	Micah Lee	Micheala Shoneye
Yasmine Ayachi	Jaquan Frierson	Dwayne Lewis	Sky Simmons
Jayla Bates	Tristian Gist	Jasmine Lewis	Roderick Sparks
Donyell Brown	Raven Hall	Monique Martin	Herdana Sykes
Diamond Camak	Jimazha Hatchett	Erin Mitchell	Kayla Thomas
Nygel Chandler	Kyra Hearn	Gavin Messenberg	Clark Tyrez
Lauren Cole	Myah Hearn	Jordan Mitchell	Karnae Wicker
Adam Correcters	Justice Hill	Bailey Pickens	Erica Wilder
Christopher Crenshaw	Alissa Hunter	Madison Pickens	Glenn Williams
Emory Crenshaw	Rachael Hutterson	Sammara Pickens	Micraiah Williams
Nicholas Crenshaw	Jermain Jackson	Demonte Reaves	
Wakel Curtis	Jonah Jacobson	Julio Richardson	
Rein Daniles	India Johnson	Tori Richardson	

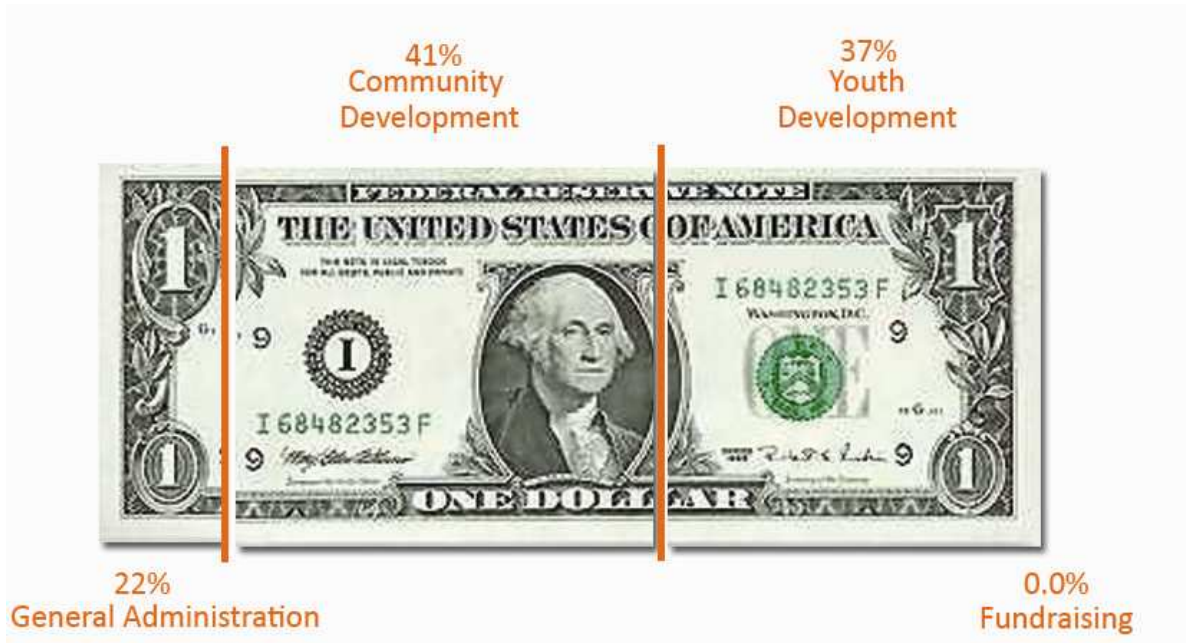
### Community Development

Helen Anderson	Keesha Grigsby	Jeanette Marble	Reco Spencer
Denis Ering Arvilla	Carol Guyton	Marion Martin	Dave Steele
Renee Askew	Lea Hanson	Ruth Martin	Virginia M Stephens
Thomas Baker	Judith Harper	Tameka Martin	Gerwayne Taylor
Gloria Benberry	Ronald Hill	LaDawn Momes	Maria and Samuel Thomas
Tim Bohannon	Beverly Hilton	Barbara Jewell Murphy	Della Vinson
Florea Black	Isabella Howard	Drew Murray	Emma Wallingford
Juanita Burnett	Shaquata Hunter	Mary Musly	Toyia Watts
Sarah Cobb	Johnnie W Jankins	Cheryl Olden	Chico Whitaker
Mishelle Culver	Jana Jefferson	Miguel Pope	Maime Williams
Rita Davis	Joyce Jewell	Emory Reeves	Yvonne Willis
Kenyetta Davis	Imogene Johnson	Carmen Rembert	
Jackie Dunn-Bell	Wesley Johnson	Sharon Sexton	
Zandra E & Antonio Fortune	Lillian Leatherbehrer	John S Shelley	
Lillie Foster	Dolores McKinney	Deborah Smith	
Joan Gist	Tekana McKinney	Vanessa Smith	

# GENESIS HARBOR OF OPPORTUNITIES PROMOTING EXCELLENCE

## GENESISHOPE FINANCIALS

### HOW YOUR MONEY WAS SPENT



### STATEMENT OF ACTIVITIES

For Fiscal Year Ending January 31, 2012

Prior Year Surplus	\$ 40,008.49
Income	84,260.94

Total Operating Income	\$124,340.19
Less Expenses	111,471.39

Surplus (Deficit)	\$ 10,367.62
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### EXPENSES

For Fiscal Year Ending January 31, 2012

General Administration	\$ 25,737.89 (22%)
Youth Development	40,983.06 (37%)
Community Development	45,750.45 (41%)
Fundraising	0.00 (0%)

Total Expenses	\$111,471.39 (100%)
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### SOURCES OF INCOME

For Fiscal Year Ending January 31, 2012

Prior Year Surplus	\$ 40,008.49
Foundations	4,288.00
Government Grants	25,000.00
Earned Income	23,196.34
Individual Donors	7,785.52
In-Kind Donations	12,500.00
Religious Foundations & Institutions	9,060.66
Income	\$121,184.59